

# ADOPTIONS FLOW -- JOURNEY MAP

TASK	Email Voicemail Answering phone	Greeting guests	Matchmaking Counseling Adopters	Adoptions (general)	Printing HX, disclose info Linking MC, Printing rabies + med	Filing adoption contracts	Surgery Schedule	Sending out fosters DFTDs/WWs	Animal pick-ups  Going over post SX meds	Processing foster-to -adopts	Cleaning out rodent cages	Keeping cats social Answering questions on cat colony room	Enrichment Playgroups Meeting dogs/kennel	Kennel time	Waivers	Bringing animals in and out of system	Cleaning the office Bringing supplies to room	Print adoption packets	
BARRIERS	Time Info getting lost  Reply all  Emails response time + no holding animals	Repeating information  Public  Website information not up-do-date/lacking  Volume vs. customer service	Legal holds  Language Barriers  Information inconsistency  Vague notes  No privacy	Behavior notes  No documentation of process  No cut off time on adoptions, people come in late and want to spend time w animals  Gray areas	Technology not working  Chameleon	Time	Time  Scheduling for another department  Department priority of surgery sched	Getting dogs out of kennels  Fights in kennel  Time	Repeating info  High traffic times are consistent for all departments	Organization			Explaining working cats  Getting interrupted with answering questions about colony room cats  Taking people to break trailer cats	Weather  Not enough time to meet dogs  Getting dogs out of runs  Assistance/more ppl for playgroups	Kennel understaffed  Not enough time to meet dogs  Getting dogs out of runs  Re-evaluating behavior and keeping up to date	Sick animals and getting waivers for them  HW Status	Chameleon	Time  Organizing and finding things  Others dumping things in adoptions office	Coworker interruptions  Printers not working
CUSTOMER EXPERIENCE	Fear  False expectations	Don't know adoption process  Overwhelming	Education on breeds  Customers are alone for a lot of the time at the shelter	No holds on animals  Wait times  More edu on care	Wait times			Sometimes long wait for their DFTD dog		Unsure when it gets processed									
TOUCHPOINT																			
SOLUTION	<b>Organizing emails</b>	<b>Visual info to prompt guests w/out personal contact</b>  <b>Front check in --&gt; use to gather data</b>  Give potential adopters cards with suggested dogs and locations	<b>Staggered Schedules</b> List of dogs to meet every week Quick lists -- for match-making  <b>Complete counseling in yard</b>  Tablets	Upgrading computers and printers, faster internet  Documentation of processes (more training)  <b>Utilizing whiteboards</b>  <b>Checklists</b>		<b>Filing cabinet</b>	<b>Go to quiet private location to complete</b>	More training on getting dogs out of runs	Call nurse/ communication tools with vet staff			Adoption counselor assigned to kennel should be taking them to trailer, also utilize volunteers for this	Training on meet and greets and dog behavior  <b>List of dogs to meet every week</b> <b>Quick lists -- for match-making</b>	<b>Utilize animal profiles on kennel cards</b>  Kennel/staff training on filling out animal profiles  <b>Keep up with kennel staff favorites</b>  Digital kennel cards			<b>More structured tasks for volunteers</b> <b>Work with Meera to create vol to-dol list</b>	<b>More structured tasks for volunteers</b> <b>Work with Meera to create vol to-dol list</b>  <b>Go to quiet private location to complete</b>	